

1 **BEFORE THE** ARIZONA CORPORATION COMMISSION 2 IN THE MATTER OF THE APPLICATION OF 3 TUCSON ELECTRIC POWER COMPANY DOCKET NO. E-01933A-12-0291 FOR THE ESTABLISHMENT OF JUST AND 4 NOTICE OF FILING OF REASONABLE RATES AND CHARGES 5 DESIGNED TO REALIZE A REASONABLE **SOUTHERN ARIZONA** RATE OF RETURN ON THE FAIR VALUE OF HOMEBUILDERS ASSOCIATION 6 ITS OPERATIONS THROUGHOUT THE STATE OF ARIZONA. 7 8 Southern Arizona Homebuilders Association hereby provides notice of filing of the 9 prepared Direct Testimony of David Godlewski in the above-docketed proceeding. 10 11 Dated this 21<sup>st</sup> day of December 2012. 12 Respectfully submitted, 13 of wortoba V. Saveral 14 Lawrence V. Robertson, Jr. Attorney for Southern Arizona Homebuilders 15 Association 16 17 The original and thirteen (13) copies of the foregoing will be filed this 21st 18 day of December 2012 with: 19 **Docket Control Division** 20 **Arizona Corporation Commission** 21 1200 West Washington Street Phoenix, Arizona 85007 22 A copy of the same served by e-mail or first 23 class mail this same date to: Arizona Corporation Commis 24 DOCKETED All Parties of Record 25 DEC 2 1 2012 26

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8	Prepared Direct Testimony			
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11	David Godlewski For Southern Arizona Homebuilders Association			
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#### **Table of Contents**

Description of Southern Arizona Homebuilders ("SAHBA")	1-2
Explanation of SAHBA's Reasons for Intervention	2-3
Discussion of SAHBA's Review of Tucson Electric Power Company's July 2, 2012 Filing, and SAHBA's Conclusions to Date	3-5
Impact of Proposed Rate Increase(s) on SAHBA and its Members	5
SAHBA's Intent to Participate in Settlement Discussions and Evidentiary Hearings	5

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# Prepared Direct Testimony Of David Godlewski For Southern Arizona Homebuilders Association

#### Q.1 Please describe your name, business affiliation and business address.

A.1 My name is David Godlewski. I am President of Southern Arizona Homebuilders Association or SAHBA. SAHBA's offices are located at 2840 N. Country Club Road, Tucson, Arizona 85716.

#### Q.2 Please describe the nature and activities of SAHBA.

A.2 As indicated in its Application for Leave to Intervene in this proceeding, SAHBA is a member trade organization with 340 dues-paying members, which includes Home Builders, Developers, and Associate Members. SAHBA was incorporated in 1952, and its coverage area from the National Association of Home Builders includes Pima, Cochise and Santa Cruz Counties. SAHBA is a 501(C)(6) organization under the United States Internal Revenue Code.

SAHBA represents building industry professionals ranging from builders, developers, land planners, architects, engineers, environmental consultants, trade contractors, banking and mortgage, real estate, and the many supporting disciplines necessary to create, sell, remodel, furnish and maintain new homes and communities throughout southern Arizona. SAHBA provides a venue for its members to share information and to network with other professionals involved in the home building industry. In addition, SAHBA serves as the sponsoring organization of a semi-annual home show allowing members and other merchants to gather and showcase the latest in home improvement and indoor and outdoor

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living areas.

SAHBA also serves as an advocate for its membership and keeps them apprised of changes in regulatory and governmental matters that will affect their businesses. In that regard, SAHBA actively participated as an advocate on behalf of its membership in proceedings before the Commission in Docket Nos. E-01933A-07-0402 and E-01933A-05-0650, which resulted in the Commission's issuance of Decision No. 72501. That decision reinstated Tucson Electric Power Company's ("TEP") historical line extension tariff provisions, which previously had been "removed" by TEP pursuant to the Commission's Decision No. 70628.

#### Q.3 Why did SAHBA decide to intervene in this proceeding?

On July 2, 2012 TEP filed a request with the Commission for an increase in its rates and charges for electric service, which filing occasioned the initiation of this proceeding. As a part of its Application, TEP submitted proposals relating to the subject of Energy Efficiency, which is of interest to SAHBA and its members.

More specifically, during the previously mentioned proceedings conducted in Docket Nos. E-01933A-07-0402 and E-01933A-05-0650, SAHBA indicated its intent to continue to educate its members about and promote the use of Energy Efficiency application in new homes, where feasible. In that regard, SAHBA's members comply with the energy conservation requirements of international and local building codes; and, SAHBA's members have participated in TEP's "beyond code" Energy Efficiency program from time to time. As a consequence, SAHBA concluded that its members must be in a position (i) to continue to inform themselves as to TEP's Energy Efficiency policies and programs, as the same may exist from time-to-time; and, as necessary or appropriate, (ii) to endeavor to

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influence the same within the context of this proceeding.

It is conceivable that existing TEP Energy Efficiency programs in which SAHBA members currently participate and/or hereafter might participate could be changed or eliminated as a result of this proceeding. Accordingly, SAHBA and its members wanted to be sure that the Commission was aware of our interests and concerns before it reached a final decision on TEP's proposals as the same relate to Energy Efficiency.

## Q.4 Has SAHBA identified some potential advantages for SAHBA members in TEP's Energy Efficiency proposals in this proceeding?

A.4 Yes. Based upon our understanding of TEP's filing, including a recent meeting with representatives of TEP, it is SAHBA's understanding that TEP's proposed Energy Efficiency programs would offer advantages for both homebuilders and home buyers, if approved by the Commission.

#### Q.5 What would be some of the advantages for homebuilders?

A.5 Briefly summarized, the advantages would be as follows. First, improved construction quality as a result of subcontractors having to ensure their work meets associated testing requirements, which also helps reduce subsequent warranty claims. Second, from a marketing standpoint, there can be a competitive advantage for participating homebuilders, which comes from overall energy efficiency and performance, as contrasted with non-program participant homes. Third, financial incentives or rebates help offset increased building costs associated with meeting program standards.

#### Q.6 What would be some of the advantages for the homebuyer?

A.6 Homes certified by an independent third party are required to satisfy a higher standard for Energy Efficiency than homes built to comply only with the minimum code requirements. The result is lower operating costs for the homeowner resulting from properly sized and higher efficiency HVAC equipment, more efficient window systems and improved indoor air quality.

## Q.7 Has SAHBA identified any aspect of TEP's Energy Efficiency proposals in this proceeding which are of concern to SAHBA and its members?

A.7 No, based upon the analysis we have been able to conduct thus far. However, I should note that we are still at an early procedural phase of this proceeding, with the prepared Direct Testimony of the Commission's Staff and other Intervenors and TEP's prepared Rebuttal Testimony yet to be filed, so it is possible that one or more issues of concern might be raised, which SAHBA would respond to in its prepared Surrebuttal Testimony. In addition, it is conceivable that an issue might arise within the context of TEP's Rejoinder Testimony or during the forthcoming evidentiary hearing to which SAHBA might find it necessary to respond, by means of cross-examination and/or post-hearing briefing.

# Q.8 Has TEP proposed anything in its July 2, 2012 filing which relates to TEP's line extension provisions which were the subject of the Commission's Decision No. 72501, and SAHBA's participation in Docket Nos. E-01933A-07-0402 and E-1933A-05-0650?

A.8 As of this juncture, TEP does not appear to have proposed any changes to the line extension tariff provisions, which were restored with the Commission's Decision

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No. 72501. However, as SAHBA noted in its Application for Leave to Intervene, circumstances can change during the course of a rate case. Accordingly, SAHBA requested intervention in the current proceeding in order to be in a position to preserve the interests of its members with respect to this subject, should a need to do so arise.

- Q.9 Does SAHBA have any members who are electric ratepayers of TEP?
- A.9 Yes. In addition, SAHBA itself is also one of TEP's ratepayers.
- Q.10 Would an increase in TEP's commercial rates and charges for electric service directly impact the cost of doing business for such members and SAHBA?
- A.10 Yes.
- Q.11 Does SAHBA intend to participate in the settlement discussions which have been scheduled to occur in this proceeding?
- A.11 Yes. SAHBA also intends to participate in the evidentiary hearings which will be conducted, with or without a settlement, as and to the extent necessary or appropriate to represent the interests of SAHBA and its members.
- Q.12 Does this complete your Direct Testimony?
- A.12 Yes, it does.